## 52 / Finance Awards 2013



Biotech Corporate Finance House of the Year – UK **Camden Associates** CAMDEN INTERNATIONAL FINANCING Biotech Corporate Finance House of the Year IIK

## Jean-Claude Gonneau is the managing director at Camden Associates

Camden Associates is delighted to have won the Biotech Corporate Finance House of the Year – UK award.

Jean-Claude describes the competition in the financing field as 'healthy' and adds: "Winning an award like this serves as a morale booster."

Created in 2006, Camden has historically focused on tech biotech and mining, working to help small companies access finance.

Camden choses its mandates based on the ability of management to deliver. This often means that management must be prepared to modify substantially their initial brief to adapt to current financing conditions. Jean-Claude explains: "We try and help them assess the difficulty of the financing scene and adapt their expectations to the real world. So far the economic conditions have rather helped us."

Camden's biggest achievement during the past 12 months has been a  $\Box$ 15 million raise for a French biotech company called Theravectys, which is a development-stage biotechnology company with a novel vaccine platform that can be applied to the treatment and prevention of a broad range of infectious diseases, cancers, and other diseases and conditions. Their first clinical studies will be in HIV/AIDS, using their lead product, a therapeutic vaccine, which has shown promising efficacy and safety in non-human primates.



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